



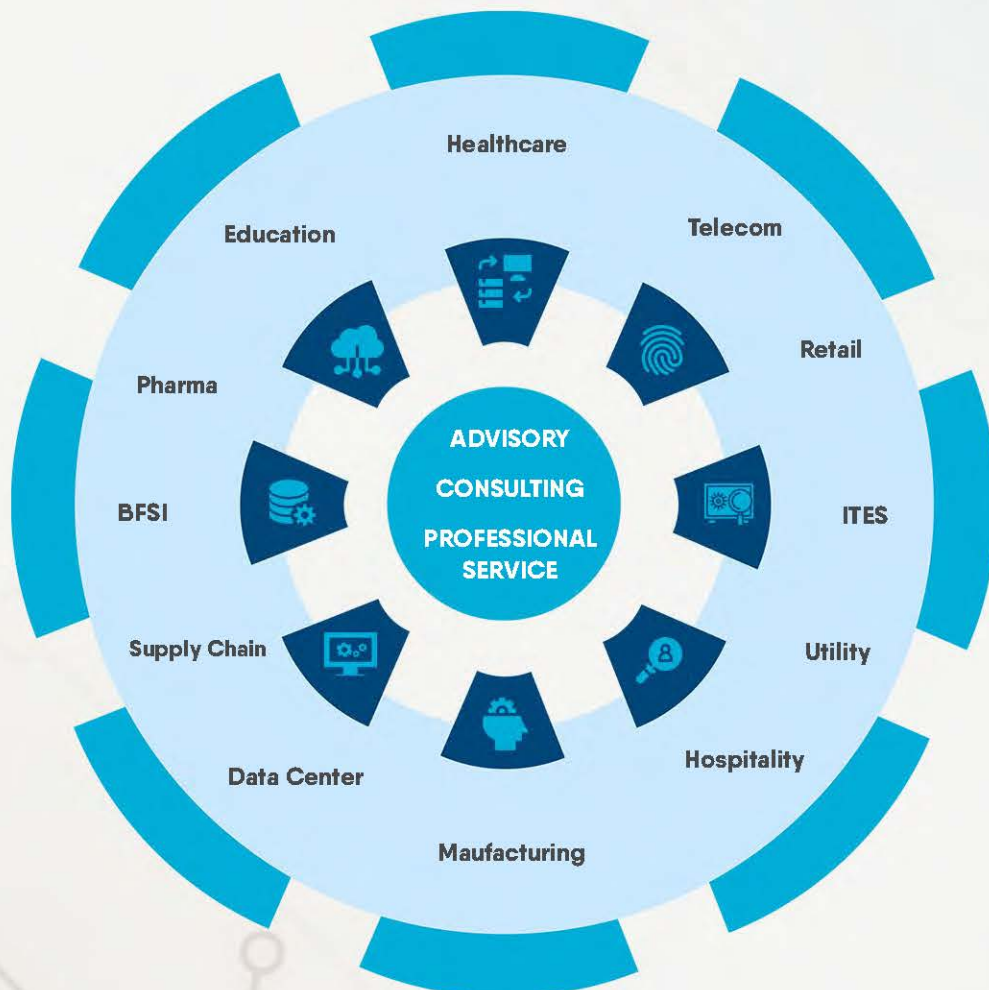
IMPACTING CHANGE THROUGH
DISRUPTIVE &
INNOVATIVE STRATEGIES

Platforms

On-premise Data Center
Application, Mobility & Cyber physical
Hybrid IT Hosting and cloud
Digitization & Automation
Authentication & Fraud

Technology

High Performance Compute
Data & Big Analytics
Multi & Hybrid Cloud
IoT, M2M and Smart Sensors
Autonomous



Skillsets

Data Center and IT Infrastructure
Cloud certified (AWS, Azure, GCP)
SAP S/4 HANA, SAP HCP, SCP
Database Management
Audit, Security and Compliance
Business Continuity & DR Process

Frameworks

ITSM / ITIL / ESM
ISO / IEC Operations
Industry 4.0
SMAC
COBIT



WHO WE ARE

Boston Technology Consulting (BTC) is the IT and business consulting vertical of Boston IT Solutions India. It brings the best talents and global exposure through its master-mind consultants to address complex business needs leveraging technology.

OUR VALUES



A team of enthusiasts with strong domain knowledge across various verticals complemented by cutting edge technical expertise.

Definitive Advantage

- ✓ Certified Professionals with Domain Expertise
- ✓ Global Standards and Compliances
- ✓ Technical Capabilities and domain knowledge
- ✓ Innovative and cost-effective solutions
- ✓ Bespoke solutions approach



OUR EXPERTISE

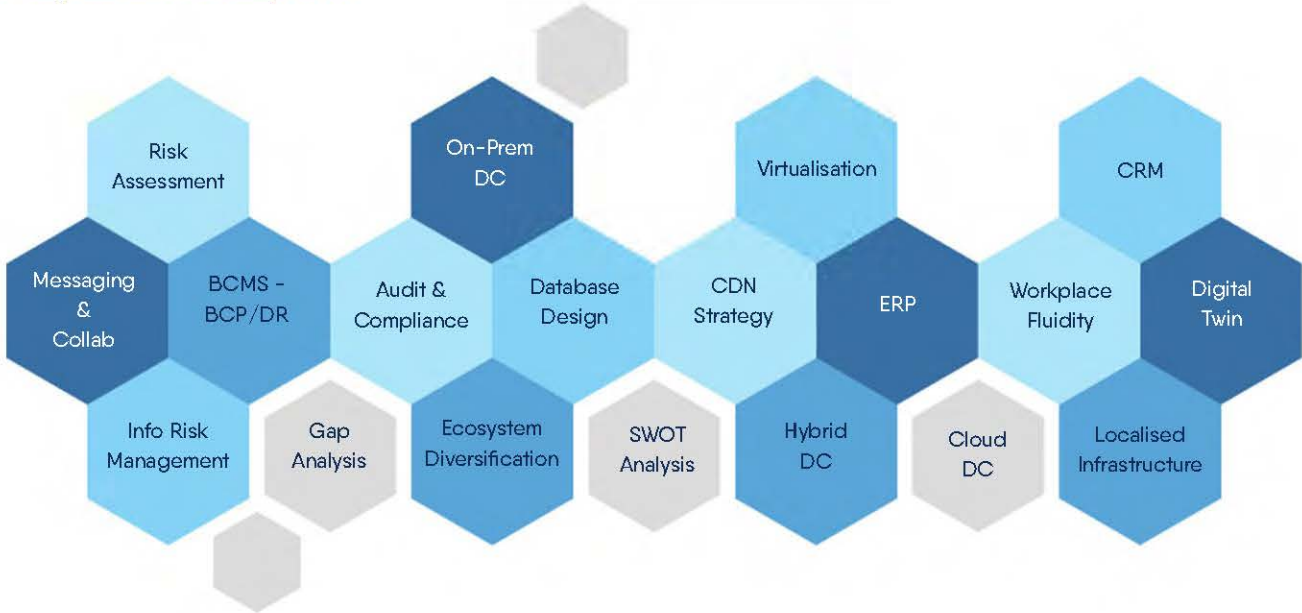
Boston Technology Consulting is a focused group of certified consultants committed to support enterprises and SMEs to adopt information and technology for better performance and functioning.

With technology being driven by the ever changing market needs, it has led to every business being spearheaded by technology itself. For businesses to stay on top of the curve, it's imperative for them to adopt and transform as per the changing landscapes in the digital era. Our Information and Technology consulting services help businesses reach a pragmatic decision and rejuvenates business operations for sustainable growth with the help of technology.

We help Organizations with

Performance Enhancements	Process Enhancements	Product & Systems Assessment	Technology Adaptation	TCO & ROI Study
Monetisation Model	Business Continuity Management	Migration & Transformation	Customer Experience Enhancement	Cost Benefit & Feasibility Advisory

Our Capabilities Snapshot



COMPREHENSIVE SERVICE PORTFOLIO

Digital Transformation

This age of Digital Transformation gets triggered with skills disruption, and that's just the start. At BTC, our team of experts help organizations to devise a strategic plan in adoption of technologies and thrive in their digital journey. Our consulting and advisory help our clients to harness the power of data, intelligence, analytics and cutting-edge technology, which are most appropriate for their industry type. We believe the future is digital and the only way to succeed is through continuous improvisation through a pragmatic approach.

What We Do

- Program and Project Management
- Business Intelligence
- Automation based Organizational Design
- SWOT Analysis
- Technical Program Creation & Adoption
- IT Infrastructure Assessment
- Customer Experience Assessment
- Change Management Strategy
- Agile and Scrum Leadership
- Strategy development

SaaS Digital Application

Boston Technology Consulting works with companies of all sizes across various industry segments to provide knowledge, clarity and strategy for achieving their goals. Our Business application consulting team helps Organizations to align the existing functional and technical skills and also analyse the gaps that can be fulfilled externally. Our clients trust us for providing a holistic solution for long term business value creation. Our team of experts help in selecting the right ERP to map the critical business function.

What We Do

- Enterprise Resource Planning
- CRM implementation
- SAP Consulting
- SaaS Applications
- Cloud Business Application on SAP, Oracle, Microsoft
- RPA and IoT Solutions Consulting
- AI, ML, Emerging Technology Applications

Cloud and IT Infrastructure Consulting

The biggest advantage that Cloud Computing brings to the plate is agility, thus helping businesses to expand quickly. It has great potential to drive innovations through accessibility and scalability. Although enterprises have realized the need for adopting cloud technology, the biggest challenge for them is where to begin. Every Organization is different and requires a tailor-made solution to exploit the benefits of cloud. BTC's experts support Organizations from planning the strategy to designing and architecting custom solutions.

What We Do

- Data Centre & Cloud Strategy
- Network Assessment and Review
- Cloud Technology Adoption
- Platform selection
- Cloud Migration Plan
- Access control and Cyber Security
- Virtualisation Capacity planning
- Optimisation and Automation
- Cloud SIEM

COMPREHENSIVE SERVICE PORTFOLIO

Big Data and Analytics

The biggest challenge that lies in the industry today is the humongous data available from a variety of sources – fragmented and unorganised. Such data is meaningless if there is no information extracted for futuristic decision making. Artificial Intelligence and Machine Learning are just as effective as the valuable insights drawn from the data points. The need for generating bigger and actionable insights can be fulfilled with the right strategy and right technology. BTC consultants help companies to plan their Big Data strategy that helps in effective collection and management of data.

What We Do

- Database design and development
- Database Object Development
- SQL Functional Development
- Database Management
- Backup Processes
- DB Restoration
- DB Compression and Encryption
- DB Performance & Optimisation
- Data Visualisation
- Customised Dashboard

Cyber Security

Organizations that adopt connected technologies and data driven strategy for business growth, also invite the risk of cyber-attacks and data breach. Cyber Security threats are one of the most critical issues faced by organizations across the globe today. At BTC, we believe that adopting a security aware culture and cyber hygiene can mitigate the cyber risks and data breach to a very large extent. BTC cyber security consultants work with client's leadership, project managers and security vendors to develop a high-level strategy by understanding the nature of business and potential risks.

What We Do

- Security Strategy Consulting
- Data Privacy
- Data Security
- Cloud Security
- Risk Assessment
- Network Security
- Operational Resilience
- Regulatory Compliance
- Incidence Response
- Vulnerability Management

IT Audit & Regulatory Compliance

While use of Information and technology is vital to drive any business, it is coupled with the issues of security, integrity and control. Our IT Audit & Compliance team works to protect the organizations information, mitigate the security risks and comply with the regulatory standards to gain a competitive advantage. At BTC, we follow a very systematic approach by evaluating every aspect of information and security. Our consultants are certified professionals who work with your Organization to provide customised services and guidance involving technology, infrastructure, policies and procedures, disaster management as well as regulatory compliances.

What We Do

- Information Security Management
- IT Due Diligence
- IS Audit
- Risk Management
- IT Infrastructure Audit
- Business Continuity Management Audit
- ITIL Audit
- ISO compliance
- IS incidents control system

OUR TEAM



Abhijeet Upponi Six Sigma, CCSK, MIT Certified Strategic Consultant

Abhijeet is a Biz-Tech Consultant in the areas of emerging technologies, cloud, mobility and analytics. He is a seasoned professional with strong negotiation skills, managerial and leadership qualities, fast learner and robust problem-solving logics. With a successful career spanning since 1993, he has demonstrated success in IT Policy & Strategy formulation, Business Process Analytics and Intelligence, CCSK (Cloud Security Alliance & ENISA Certified), ITIL (EXIN Certified) Process Implementation & Compliance, Six-Sigma (GB) Methodology, Project Management, Technical Enterprise Design / Architecture / Implementation / Operations, IT Vendor Management.



Kailas Kandalkar Certified Cloud Architect and Consultant

Kailas has worked on Business Engagement and Presales for Datacentre Solutions (On-Premises, Colocation, Cloud), End-Point Solution, Information Security, Messaging/ Communications and Business Automation for clients across the globe. He specializes in strategic IT Infrastructure solutions, Cloud - Hybrid Compute, End-point planning & IT Infrastructure Security. With more than 22 years of industry experience, Kailas is highly proficient to perform scientific assessment based on business objectives and provide a comprehensive, optimised, and achievable advisory to the client.



Sushant Kelsikar Microsoft and Oracle Certified DB Professional

Sushant carries a little over 17yrs of diverse industrial experience in Database Engagement and Solutions Engineering. He has worked on database design and architecture, database technology operations, Database BCP/DR and strategic solutions, Database Automation and Security and project management. He is well versed with technologies from Microsoft, Oracle, SAP, HANA, Big-Data and has exposure of working with large enterprises to SMB companies.



Aditi Tarafdar Certified SaaS Digital Application Consultant

With over a decade of experience in pre-sales, bid and business engagement Aditi has worked with medium to large Organizations and PSUs to establish a more robust and effective business strategies and functions. Aditi has global exposure working with clients from India, far-east Asia to Turkey and Israel implementing SAP HCP and AWS, SAP digital supply chain, Atos, data centres, NxtGen Cloud and many more new-age technologies. She is an extremely talented professional who connects immediately with her clients demonstrating true understanding of their business needs. Aditi can communicate fluently in Spanish, Japanese L1 and Turkish L2.



A. Ravindra CISA and ISO Certified Audit and Compliance Professional

Ravindra (a.k.a Ravi) has been providing expert advice and implementation of Industry Standards like ISO, ITIL, Data Centre, Data Privacy since the year 2000. He has worked with multinational companies at global locations helping them set up IS solutions, periodic security and compliance audit, risk assessment, privacy information management, Business continuity consulting and Data Centre design and setup.



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